

2019 Collections and Bankruptcy

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Agenda

Collections: Tuesday, May 21 (9:00 a.m. – 4:00 p.m.)

Day one Morning Collections will include:

Creation, attachment, perfection and enforcement of security interests in non-real-estate-secure loans, including applicable UCC provisions

- Application and enforcement of statutory and contractual liens on share deposits, including joint accounts, POD accounts and accounts containing directly-deposited government benefits
- No-privileges of services policy enforcement & exceptions

Day one Afternoon Collections will include:

How to accept voluntary payoffs from family members without violating privacy restrictions

- Cross-collateralization
- SMCRA
- MLA
- Redaction issues
- Member business lending consideration
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Bankruptcy: Wednesday, May 22 (9:00 a.m. – 4:00 p.m.)

Day two Morning Bankruptcy will include (Ch. 7):

- §362 stay issues
- “Freeze” vs “seize” restrictions & requirements
- Post-petition repo & resale issue
- Pre-petition repo and return issues
- The Reaffirmation process & how to save “signature loans” and credit card debt from discharge
- How to spot and fight bankruptcy fraud

Day two Afternoon Bankruptcy will include (Ch. 13):

- Claims filing process
- Plan objections & deadlines
- How to use cross-collateralization & frozen deposits in Ch. 13
- How to spot & fight fraud in Ch. 13
- Mortgage claims, post-petition expenses & ARM payment change notices